

Our Promise

COMMUNITY REPORT | 2011



Puget Sound Blood Center
research | medicine | blood & tissue services

Imagine saving a life.

Our Promise

In 1944, King County Blood Bank was founded on a promise: create a community blood center for the people of Western Washington. Its purpose was to supply and maintain reserves of blood and plasma on a non-profit basis, and to educate physicians, laboratory staff, and others from around the state. It quickly added its own research institute that pioneered breakthroughs in transfusion medicine and blood storage to become a nationally recognized center of expertise.

Today known as Puget Sound Blood Center, we are an international leader in advancing health through transfusion and transplantation medicine and research. Over nearly seven decades of peace and war, economic prosperity and hard times, civil stability and social change, and continuous technological innovation, this promise was fulfilled, and much more.

Our mission is saving lives through research, innovation, education, and excellence in blood and tissue services in partnership with our community. Our focus is forward – the promise and potential of research that creates new knowledge, practical innovations, new therapies, and breakthroughs to improve patient care and reduce health care costs. The pace of change is unrelenting. The economic challenges are considerable. The road ahead is rocky. But we have a promise to keep.



Mission

Saving lives through research, innovation, education and excellence in blood and tissue services in partnership with our community.

Vision

Advancing health, shaping the future of transfusion and transplantation medicine.

Values

- *Pursue Excellence:* We serve our customers and community by pursuing our vision, creating value and achieving measurable results. We strive for excellence in all we do, continually ensuring best practices through innovation and the quest for knowledge. We value our local, national and international leadership reputation.
- *Seek Opportunity:* We seek out and embrace new opportunities that allow us to advance our mission. We approach our work with sustained optimism and creativity.
- *Think Critically:* We think strategically and analytically. We learn from past experiences and the current business environment to establish critical success factors for the future. We make collaborative decisions that are deeply rooted in our mission, vision and values.
- *Demonstrate Respect:* We value all who are partnered with us in this lifesaving work – donors, donor families, volunteers, contributors, employees, business associates and the community. We acknowledge the limitations of our own experiences and welcome diverse perspectives.
- *Act With Integrity:* We ensure consistency between our actions and our beliefs, engage in honest self-assessment, commit to transparency, and do what is right for the donors and patients who rely on us.

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Dear Partners,

During this time of economic uncertainties in health care financing, Puget Sound Blood Center stands firm in its mission of saving lives through research, education, and leadership in blood, tissue, laboratory, and clinical services. To fulfill our promise, we are making our operations more efficient, economically sustainable, and focused on the needs of donors, families, volunteers, patients, physicians, hospitals, and communities. We have restructured the Blood Center's operations around nine areas of functional expertise — each operating with the discipline and focus of a business. These include: Blood Components (including Donor Centers); Donor Testing; Transfusion Medicine; Hemophilia Program; Cord Blood; Patient Services; Specialty Diagnostic Labs; Tissue Services; and our Research Institute, which pioneered breakthrough discoveries in transfusion medicine and is launching new initiatives in thrombosis research to achieve innovative therapies for better patient care.

Many partners contribute to our success. Our promise begins with thousands of donors who provide blood and tissue. It relies on thousands of volunteers who support donor centers and blood drives. It depends on patients, physicians, clinics, hospitals, and our collaborators in research. It counts on financial contributors who enable new initiatives and on our Board of Trustees, who guide our journey. This report highlights just a few of our programs.

I'm proud to share some of our achievements of the past year:

- HemoSafes® are now in use at six local hospitals to make blood units immediately available;
- Computer tablets to collect donor health information are in use at all collection sites;
- A new transfusion services laboratory, staffed by our experts, opened to meet the special needs of Seattle Children's Hospital;
- We began construction of a new facility that will be ready to house our Research Institute in December, 2011.

The Board's Strategic Planning Committee and senior staff are creating an ambitious plan for 2012–2015. We are building on our strengths and expertise to improve, expand, and add new value to the services and products we provide. Can you imagine saving a life? That mission drives us every day; it's the foundation of the promise we make. With nearly seven decades of history and a tradition that blends volunteerism, excellent medical science, visionary research, and sustainable economics to improve the lives of people in Western Washington and beyond, we've only just begun.

A handwritten signature in black ink that reads "James P. AuBuchon". The signature is fluid and cursive, with a long horizontal line extending to the right.

James P. AuBuchon, MD, FCAP, FRCP (Edin)
President and CEO
Puget Sound Blood Center



Dear Partners,

On July 6, I attended the ground-breaking ceremony at the site of the new Blood Center Research Institute. The expansion of our laboratory space will expand our capacity to research transfusion medicine and conduct cutting-edge research on thrombosis—the formation or presence of a blood clot within a blood vessel. Thrombosis is a key factor in heart attacks, strokes, pulmonary embolisms, cancer, diabetes, and lupus, making it the number one cause of premature death in the United States and around the world. By learning more about the mechanisms that create unwanted blood clots, then designing therapies to treat them, we have an opportunity

to save millions of lives. Ours is the only team of research scientists in the Pacific Northwest addressing this leading threat to human health and longevity.

The Research Institute will move into its 45,000 square feet of state-of-the-art laboratory space in December at the former site of the Bill and Melinda Gates Foundation and right in the heart of Seattle's biomedical community. This landmark event builds on our legacy of breakthrough scientific achievements in blood-related research and patient therapies that spans nearly seven decades, and positions us to attract leading scientists who share our determination to push back the boundaries of medical understanding on the causes of and treatments for thrombosis.

Creating opportunities for new scientific discovery about blood is part of our mission, and part of our promise to you. Research has always been an integral part of the mission of Puget Sound Blood Center; in 1944, we were the first blood bank in the United States to establish its own research program.

The value of new thrombosis research can best be measured in lives saved: people living longer and healthier lives. That is part of our promise.

A handwritten signature in black ink, appearing to read "Steve Nicholes". The signature is fluid and cursive.

Steve Nicholes, Chair
Board of Trustees



Every day, volunteers at donor centers and bloodmobiles welcome and register donors; assist with questions; make appointments; and dispense juice, snacks, warm-hearted words, and countless smiles. Last year, volunteers devoted 110,000 hours of their precious time to the Blood Center. Their invaluable help and the contributions of blood donors allow us to faithfully keep our promise to maintain a constant, stable, and safe blood supply for the people of Western Washington.

To ensure that virtually every unit of blood is used, we partner with other blood centers to share and exchange resources. Our laboratories test units from other blood centers, thereby raising revenues for the Blood Center and reducing overall costs through high-volume purchases of test kits.

Every unit of blood can save up to three lives. Donors and volunteers truly make our lifesaving work possible. We humbly thank them – on behalf of the Blood Center and for all who benefit from their gifts.

Blood Components and Donor Testing

Elaine Sonntag-Johnson After 18 years of monthly blood transfusions, Elaine Sonntag-Johnson is happy to report that she doesn't need them anymore. When she was first diagnosed with paroxysmal nocturnal hemoglobinuria (PNH), a rare disorder that causes the body to destroy its own blood cells, the only available treatment was transfusion of donated blood. At the time, people diagnosed with PNH were expected to live only three to five years. With the help of hundreds of blood donors and nearly 1,000 units of blood components, Elaine beat the odds and lived long enough to benefit from a new treatment for the disorder.

"My husband always thought a treatment would be found," says Elaine. He was right. In 2007, the FDA approved a new drug, which prevents the breakdown of red blood cells. It works so well that Elaine rarely needs blood transfusions anymore.

Now 52, Elaine works part-time as a social worker and enjoys every minute with her two kids. Doctors say she can expect to live a normal lifespan. Understandably, Elaine gets teary-eyed talking about the blood donors who helped her survive. "The gratitude can't be expressed—they kept me alive! They are quiet heroes, helping people they don't even know out of the goodness of their hearts. We have a blood center we can rely on every day, if people get sick or get into accidents. It's just there."



Specialty Diagnostic Laboratories

Gary Arvan After his liver failed, it took 23 units of blood and the support of the Blood Center's Specialty Diagnostics Laboratories to sustain Gary Arvan through his liver transplant surgery. Primary sclerosing cholangitis, a disease of the bile ducts, had destroyed Gary's liver and threatened his life. A vibrant man with a wife and two sons, Gary was determined to raise his boys to manhood. He made good on his promise. Not only did he achieve that goal, he rode the Seattle to Portland bicycle ride exactly one year after his transplant operation, played first base on his softball team, continued working full-time as a Boeing software developer, and became a proud advocate for the Blood Center.

Today, side effects from medication that prevents Gary's body from rejecting his new liver make additional blood transfusions necessary. Whenever he needs blood, the Blood Center is there, again. The boys—one now in college, one in high school—have grown up with their dad beside them to nurture and guide their journey. To the unknown people who donated the blood that helped save his life, Gary says, "I have been given a great gift, a gift of life, a gift of time, and I thank you all from the bottom of my heart."

Patients in treatment for sickle cell anemia and other conditions requiring multiple blood transfusions experience the risk of alloimmunization, a potentially life-threatening reaction to antigens in donor blood. To minimize this risk, patients need blood that closely matches their own antigen profile. Puget Sound Blood Center's Specialty Diagnostic Laboratories genotype donor blood and platelets in order to provide blood that is a 'perfect match' for high-risk transfusion or transplant patients.

Thousands of donors have been genotyped in our labs. In addition, Specialty Diagnostic Laboratories performs diagnostic testing of patients with bleeding disorders, undertakes clinical trial work for research and private companies developing new therapies, partners with hospital transplant programs, and supports the Blood Center's Research Institute in research opportunities.



Maintaining a safe, stable blood supply for Western Washington is Puget Sound Blood Center's promise. But that's just part of the story. The Blood Center's central transfusion service is an essential element in the region's health care system. Patients needing transfusions benefit from the expertise of research scientists, physicians and technologists responsible for managing the largest transfusion services laboratory in the United States.

Central to this extraordinary operation are six Transfusion Safety Officers (TSOs), charged with ensuring that blood transfusions performed in the region rigorously follow all safety protocols. There are only 35 TSOs in the United States—ours is the most meticulous transfusion safety process anywhere. Our commitment to the highest standards of lifesaving care demands nothing less.

Transfusion Medicine

The Overlake HemoSafe® Today, when patients at Bellevue's Overlake Hospital Medical Center need blood, physicians and nurses access it far more quickly than they could in the past. Puget Sound Blood Center installed the region's first HemoSafe—a "smart refrigerator" that operates like a highly-computerized vending machine—at Overlake in 2010.

"We're so pleased to be the first hospital in the region to deploy the HemoSafe," said Craig Hendrickson, Overlake's President and Chief Executive Officer. "The new state-of-the-art system greatly benefits our patients and gives medical staff faster and easier access to blood when needed for patient care." Every day, Overlake's HemoSafe is stocked with a preselected inventory of blood and plasma units. Through a sophisticated cross-matching system called BloodTrack®, units of blood are assigned to specific patients and dispensed from the machine when needed. Previously, blood was delivered via courier from the Blood Center to the hospital.

The Blood Center is installing HemoSafes at hospitals throughout the region, providing our partners with fast, safe, efficient service that helps save patient lives. We have also addressed the specialized component needs of Seattle Children's Hospital by opening a lab there to provide pediatric patients with the right components at the right time.



“We live for the moment, day to day, just enjoying the small pleasures in life.”



Patient Services

Pat Kelly After surviving heart failure, an implanted heart pump and two heart transplants, Pat Kelly had run out of options. His immune system was rejecting his second transplanted heart—just as it had the first—and Pat was not considered a candidate for a third transplant. The antibodies his body created were in his bloodstream, attacking and threatening to destroy his replacement heart.

To help protect his new heart and extend his life, Pat receives plasmapheresis treatments. Blood taken from Pat is processed through a centrifuge to remove the plasma, which contains the antibodies. New plasma from blood donors is mixed in with Pat’s red blood cells, and the mixture is then returned to Pat’s body.

The plasmapheresis treatments work well, and Pat has resumed coaching the youth baseball teams he loves. With Monica, his wife of 21 years, and their two sons, Pat embraces every single day. “We live for the moment, day to day, just enjoying the small pleasures in life,” he says.

Puget Sound Blood Center’s Patient Services team comprises three physicians and nine nurses who are recognized as the region’s premier specialists in the therapeutic application of apheresis—procedures that separate blood components. The team is available 24 hours a day, 7 days a week to perform therapeutic plasma exchanges, cell depletions, outpatient transfusion services, peripheral blood stem cell collections, and red cell exchanges.

In health care, containing costs without sacrificing excellent service is a continuous challenge. Area hospitals and physicians recognize the experience, expertise and cost-effectiveness of our proven team, and rely on us every day as partners in patient care. The Blood Center’s centralized but mobile apheresis team offers exemplary and lifesaving services to the communities of Western Washington.



Brian's life improved dramatically after a lucky encounter with a Puget Sound Blood Center nurse.



Hemophilia, a hereditary disorder that impairs the body's ability to form blood clots, occurs in about one in every 5,000 males born each year. Hemophilia patients lack one or more proteins – called “factors” – that cause blood to clot, and thereby slow or stop bleeding. While potentially a life-threatening condition, with specialized care and ongoing treatment, patients can lead full, productive lives.

The Hemophilia Treatment Center, established in 1974, offers comprehensive services to hemophilia patients, including physician and nursing care, statewide clinics, educational outreach, family and individual counseling, physical therapy and home infusion training.

Hemophilia patients depend on periodic replacement of clotting factors to manage or prevent uncontrolled bleeding. The Center is committed to providing these medications at the lowest available cost, meeting the needs of patients throughout Washington State.

Hemophilia Program

Brian Russo Throughout his childhood with hemophilia, Brian suffered injuries that were inappropriately treated by doctors who did not fully understand his disorder. Brian had a lucky encounter at age 17, when he met a Puget Sound Blood Center nurse at Seattle Children's Hospital. She referred him to the Blood Center's Hemophilia Treatment Center (HTC).

HTC staff prescribed a regular, prophylactic dose of Factor IX, the blood clotting protein that Brian's body lacks. Though he found it difficult at first to learn to inject himself with the medication, once he mastered it, Brian's life improved dramatically, with no more severe bleeding episodes. He finished college, began working in the software industry, and married Thea, a Blood Center volunteer.

Now 28, Brian visits the HTC regularly for check-ups. He speaks warmly of the caring, dedicated staff. Recently, his arm was in a cast, and he was unable to inject his own medication. HTC physician Dr. Neil Josephson met him on a Saturday to inject him. “I feel that my current quality of life and well-being is greatly attributable to the care and guidance provided by the medical and support staff of the Blood Center,” says Brian. “I will continue to volunteer my time to the community they have helped me become a part of.”



“It was an honor to donate cord blood when my son was born...”

Cord Blood Program

Lisa Ballenger Lisa was a new employee at Puget Sound Blood Center when she first heard about the opportunity for cord blood donation. Pregnant at the time with her first child, Lisa quickly decided to participate. “The cord is something that usually gets discarded,” she says. “Why not save a life with it?” She contacted the Cord Blood Program and filled out a few simple forms. In the delivery room, hospital staff collected the stem-cell-rich blood from her umbilical cord while Lisa cuddled her newborn son, James.

Nine years later, the Cord Blood Program called Lisa with amazing news. “They had a match for our cord blood—a four-year-old boy with leukemia,” Lisa says, “It’s a good thing I was in my office when they called, because I teared up when I heard!” At home, Lisa sat down with her son James and shared the news that the special blood from his birth was going to help save a little boy. “He had seen his grandparents go through cancer, so he knew just how serious the situation was. James cried, too.”

“As a mother, there is no greater hope than having and raising a healthy child,” says Lisa. “It was an honor to donate cord blood when my son was born, and to pass that hope on to another family.”

Cord blood is the blood remaining in a baby’s umbilical cord after birth. Like bone marrow, it is an invaluable source of stem cells—the cellular building blocks of organs, tissues, and blood. When donated by the mother, cord blood is collected by hospital staff after birth through a simple, painless, non-invasive procedure. If cord blood is not donated, it is discarded.

Puget Sound Blood Center’s Cord Blood Program is the first and the only cord blood bank in the Northwest. The program screens donor mothers, trains hospital personnel on collection procedures, and gathers collected cord blood. Afterwards, the cord blood is tested for infectious diseases and processed to obtain a high concentration of stem cells. It is then stored and distributed to patients for transplantation through a national registry.

Donating cord blood saves lives. When patient matches are identified, the Cord Blood Program makes stem cells available to patients worldwide.

Angela's remarkable gift has helped 40 different people.



**NORTHWEST
TISSUE SERVICES**

Puget Sound Blood Center

To grieving families who make the noble decision to donate the tissue of their loved ones to save the lives of others, Northwest Tissue Services (NWTS) owes a sacred responsibility. Each received donation is treated with respect and dignity; tissue is carefully collected, stored, transported, and transplanted to thankful recipients who benefit from this generous, loving gift.

To patients receiving transplanted tissue, NWTS is committed to meeting the highest standards of quality, safety, and ethical practice. Providing bone, skin, cartilage, ligaments, heart valves, and other specialized tissue, NWTS deploys a tracking system that physicians, hospitals and transplant surgeons rely on. We work closely with our partners to achieve success in tissue transplantation and allografts through exceptional service. Ultimately, our mission is to save lives, enable patients to overcome debilitating pain, and restore mobility. We couldn't live up to our promise without the donor families who make this possible.

Northwest Tissue Services

Janice Sepulveda When Janice's daughter, Angela, obtained her driver's license, she insisted that her mom sign the parental consent form allowing her to become an organ donor. Angela believed strongly that it was the right thing to do, and Janice approved of her decision.

Tragically, Angela died in an accident in 2002, when she was only 17 years old. In grief and shock, Janice respected Angela's wishes by donating her tissues, including bones, skin, corneas, and veins. Family members gathered at the hospital as the transplant team stood by. "One thing I thought was really touching," says Janice, "was the team waited, and wouldn't do anything, until we'd said our goodbyes."

Through Northwest Tissue Services, Janice learned that Angela's remarkable gift has helped 40 different people, ages 16 to 97. Janice sometimes reads through the list and feels inspired. "Angela had a purpose," she says. "She touched the lives of each of those people, and they may accomplish things they otherwise would not have been able to do."

Donated tissue is a life-changing gift for people with cancer, severe burns, traumatic injuries, heart defects, and other conditions. Angela—and Janice—have truly made a difference.

“I was given the gift of more time, and I cherish it.”



Research Institute

Eileen McCabe After a vacation in Seattle visiting friends, 50-year-old Eileen McCabe drove home—about a 13-hour trip. Back at work the following morning, Eileen developed leg cramps. She thought she'd just spent too many hours with her foot on the gas pedal, but after walking and stretching to ease the pain, Eileen passed out. Coworkers found her on the floor, and paramedics rushed her to the hospital.

The doctors discovered multiple blood clots in her legs; several had traveled to her lungs, which had caused her to lose consciousness. The doctors advised Eileen that the event was life-threatening, and that quick action by her coworkers had saved her life. She received medicine to dissolve the clots and spent six days in the hospital.

Because thrombosis is poorly understood, Eileen's doctors could only speculate on why this happened to her. Eileen, a single mother of two children, was fortunate.

“Somewhere between the ER and the ICU, I had a moment of believing that I wasn't going to make it,” Eileen recalls. “Since that time, I hug my children more often, and say goodbye or goodnight to them with love in case it's the last time. I was given the gift of more time, and I cherish it.”

This year marks a new chapter for the Research Institute as we move laboratories to South Lake Union. With state-of-the-art facilities and an expanded team of Principal Investigators, the focus is on thrombosis: undesired blood clotting that obstructs blood vessels and is the number one cause of premature death in the U.S.

Over nearly 70 years of research, Puget Sound Blood Center scientists have transformed medical science with breakthroughs in blood storage, transfusion and transplantation, hemophilia care, and other discoveries that redefined best practices and improved patient care. From the beginning, research was an integral part of the Blood Center's mission.

Today, under the direction of Dr. José López, the Research Institute continues the search for new knowledge, new technologies, new therapies, and new cures.

Financial Contributors

Puget Sound Blood Center acknowledges the following visionary and dedicated individuals, foundations, and corporations for their generous financial support of the Blood Center's research and special projects during the 2011 fiscal year (July 1, 2010 to June 30, 2011). Numbers listed next to names indicate the number of years contributing since 1994, and individual contributions include employee matching gifts received from corporations and foundations. Due to the volume of contributors, we have only listed individuals who gave at least \$100. We endeavor to publish accurate recognition of financial contributions and apologize for any errors or omissions in these lists. Please contact the Development Office at 206-398-5968 or gifts@psbc.org to report corrections. Thank you.

Corporations & Foundations Financial gifts received July 1, 2010 to June 30, 2011

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Spring for Life 2011—Mike Sharadin, volunteer and in-kind contributor to the Blood Center, and owner of Northwest Totem Cellars.

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The Heritage Society is a recognition group that honors individuals who have made special provisions that will benefit Puget Sound Blood Center for decades to come. This generous group of dedicated individuals have made commitments of support to the Blood Center to be fulfilled by property, wills, trusts, retirement plans, insurance, or other planned gifts.

The Blood Center would like to extend our deepest appreciation to all members of the Heritage Society, as their gifts will provide for the health and well-being of future generations throughout the Pacific Northwest. For more information, please contact Michael Cheever at (206) 292-6520 or MichaelChe@psbc.org.

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Thank you to all of our honor contributors. Due to the large number of contributors who gave in honor of Swim for Life participants, we are recognizing those individuals and organizations on our website at psbc.org/contributors/swim.

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Everett Community College

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*Based on total number of donors registered annually.

Young Professional Ambassadors at Taste for Life 2011. Back row L to R: Scott Fowler, Meghan Pembroke, Jeff Pullar, Mike Moraski. Front row L to R: Courtney Eastes, Lyndsey Patterson, Karaka Jolma, Amanda O'Rourke. Photo courtesy of Downtown Light Photography.



Lifesaving Gifts

July 1, 2010 to June 30, 2011

BLOOD DONORS REGISTERED: 251,458

31,258 First Time Donors
4,283 Blood Drives
1,146 Total Blood Drive Donor Groups
199 New Blood Drive Donor Groups
231,080 ... Whole Blood
16,826 Platelets – apheresis
1,858 Plasma – apheresis
1,694 Double Red Cells

BLOOD COMPONENTS PRODUCED

197,088 ... Red Cells (includes 3,002 double red cell units)
38,961 Platelets – whole blood
23,719 Platelets – apheresis

MARROW DONOR PROGRAM

1,873 New marrow donor registrants
32 Marrow or stem cell donors

CORD BLOOD PROGRAM

5,365 Collections (WA, HI, and OR)
1,206 Units banked from those collections
124 Units distributed for transplantation

NORTHWEST TISSUE SERVICES

9,299 Tissue grafts (bone, skin, tendons)
27 Cardiovascular for transplantation

VOLUNTEER PROGRAM

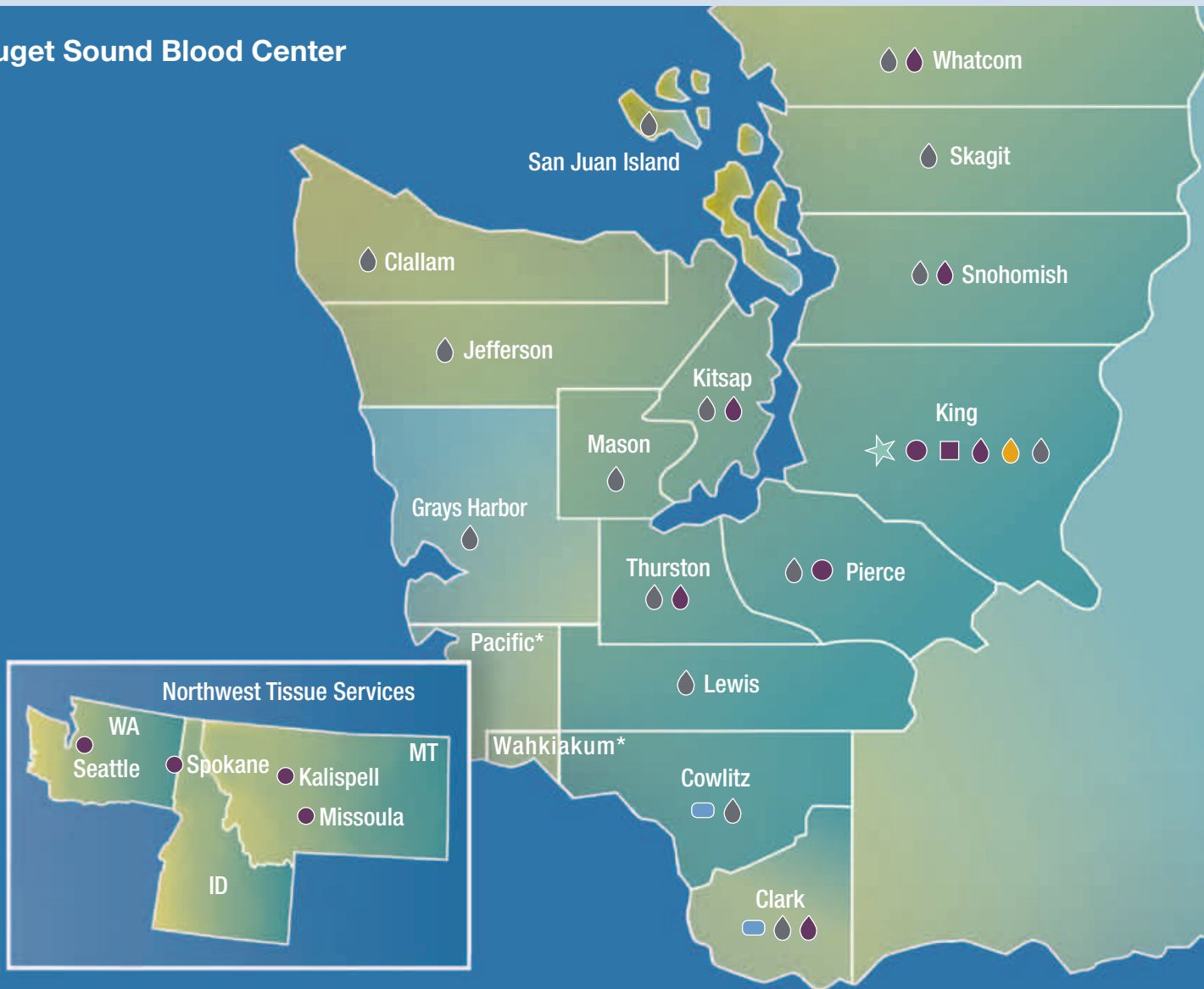
734 New Volunteers
3,250 Volunteers
128,500 ... Volunteer hours







Ground breaking for the Research Institute's new home in South Lake Union. L to R: Kevin Smith (Project Manager, BNBuilders), John Cox (Senior Vice President, Alexandria Real Estate), Dr. James P. AuBuchon (President and CEO, Puget Sound Blood Center), Dr. José López (Executive Vice President for Research, Puget Sound Blood Center).



Service Region

Puget Sound Blood Center



-  Donor Centers
-  Transfusion Service Laboratories
-  Blood and Tissue Processing Laboratories
-  Northwest Tissue Services
-  Southwest Washington Blood Program
-  Specialty Laboratories
-  Donor Group Program

* not in service region

Testing Customers *(not shown on map)*

- Armed Services Blood Bank Center - Fort Lewis
- Blood Bank of Alaska
- Blood Bank of Hawaii
- Lane Blood Center
- LifeStream
- LifeCenter Northwest
- Tripler Army Medical Center - Hawaii

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*Pictured left to right: Seated: Nancy Sclater, Barbara Sherland, Steve Nicholes, Chair, Dr. James P. AuBuchon, President and CEO, Mohit Kathuria
Standing: Adriano Savojni, Colleen Ferris, Dr. Bill Parks, Dr. Virginia Broudy, Alan Schulkin, Penny Lie, Eric Mendelsohn, Kent Fisher, Katerie Chapman, David Kosloff.*



Balance Sheet June 30, 2011 and 2010

ALL AMOUNTS IN
THOUSANDS OF DOLLARS.

Assets	2011	2010
Current assets		
Cash and cash equivalents	3,203	3,498
Trade accounts receivable	25,271	22,528
Grants and contracts receivable	513	625
Inventories	7,293	7,639
Other current assets	1,105	932
Total current assets	37,385	35,222
Investments	40,098	30,775
Property and equipment, net	47,448	47,353
Contributions receivable	592	270
	125,523	113,620

Liabilities and Net Assets

Current liabilities		
Accounts payable	10,324	7,745
Accrued wages and benefits	9,423	8,196
Current portion of long-term debt	730	705
Other liabilities	844	1,962
Total current liabilities	21,321	18,608
Long term debt, net of current portion	25,480	26,210
Total liabilities	46,801	44,818
Net assets		
Unrestricted	77,919	66,887
Temporarily restricted	546	1,654
Permanently restricted	257	261
Total net assets	78,722	68,802
	125,523	113,620

Revenue	2011	2010
Blood Components	65,206	61,329
Transfusion Medicine Program	14,864	15,230
Donor Testing	12,366	11,799
Specialty Diagnostic Labs	5,426	6,359
Northwest Tissue Services	6,909	6,689
Hemophilia Treatment Center	36,921	35,798
Cellular Therapies	4,144	4,504
Patient Services	2,255	1,960
Research Institute	7,520	6,941
Other	40	486
	155,651	151,095

Operating Expenses		
Cost of tissue and hemophilia products	32,939	31,766
Labor expenses	63,777	63,439
Medical supplies and equipment	31,676	30,194
Administrative and general	12,640	11,942
Depreciation	4,843	4,879
Occupancy	4,748	4,675
Transportation	3,179	2,935
	153,802	149,830
Operating Income	1,849	1,265
Gain/(Loss) on Investment Activities	8,070	3,192
Increase/(Decrease) in Net Assets	9,919	4,457

Statement of Operations Fiscal Years Ended June 30

ALL AMOUNTS IN
THOUSANDS OF DOLLARS.



Hospitals and Medical Centers Served by Puget Sound Blood Center

CLALLAM COUNTY

Forks Community Hospital
Olympic Medical Center

CLARK COUNTY

Legacy Salmon Creek Medical Center
PeaceHealth Southwest Medical Center

COWLITZ COUNTY

PeaceHealth St. John Medical Center

ISLAND COUNTY

Whidbey General Hospital

JEFFERSON COUNTY

Jefferson Healthcare

KING COUNTY/CENTRALIZED TRANSFUSION SERVICE HOSPITALS

Auburn Regional Medical Center
Evergreen Healthcare

Group Health Cooperative/Central Hospital

Group Health Cooperative/
Eastside Hospital

Harborview Medical Center

Highline Medical Center

Kindred Hospital, Seattle

Northwest Kidney Centers

Overlake Hospital Medical Center

Regional Hospital for Respiratory
and Complex Care

Seattle Cancer Care Alliance

Seattle Children's Hospital

Snoqualmie Valley Hospital

St. Elizabeth Hospital

Swedish Medical Center – First Hill

Swedish Medical Center – Ballard

Campus

Swedish Medical Center –

Cherry Hill Campus

Swedish Medical Center –

Issaquah

University of Washington Medical Center

UW Medicine / Northwest

Hospital and Medical Center

Valley Medical Center

Veterans Puget Sound

Healthcare System

Virginia Mason Medical Center

KITSAP COUNTY

Harrison Medical Center

Naval Hospital Bremerton

LEWIS COUNTY

Morton General Hospital

Providence Centralia Hospital

MASON COUNTY

Mason General Hospital

PIERCE COUNTY

Madigan Army Medical Center

SKAGIT COUNTY

Island Hospital

Skagit Valley Hospital

United General Hospital

SNOHOMISH COUNTY

Cascade Valley Hospital

Providence Regional Medical Center Everett

Swedish Edmonds

Swedish Medical Center

Mill Creek Campus

Valley General Hospital

THURSTON COUNTY

Capital Medical Center

Providence St. Peter Hospital

WHATCOM COUNTY

PeaceHealth St. Joseph Hospital

ALASKA

Ketchikan General Hospital

Northwest Tissue Services

RENTON, WA

501 SW 39th Street
Renton, WA 98057

SPOKANE, WA

Gateway 6 Building
901 East 2nd Avenue, Suite 200
Spokane, WA 99202

MISSOULA, MT

5225 Highway 10 W
Missoula, MT 59802

Donor Centers

KING COUNTY

Bellevue Center
1021 112th Avenue NE
Bellevue, WA 98004

Central Seattle Center

921 Terry Avenue
Seattle, WA 98104

Federal Way Center

1414 S 324th Street
Federal Way, WA 98003

North Seattle Center

10357 Stone Avenue N
Seattle, WA 98133

Tukwila Center

130 Andover Park E
Tukwila, WA 98188

KITSAP COUNTY

Silverdale Center
3230 NW Randall Way
Suite 101
Silverdale, WA 98383

SNOHOMISH COUNTY

Everett Center
2703 Oakes Avenue
Everett, WA 98201

Lynnwood Center

19723 Highway 99, Suite F
Lynnwood, WA 98036

THURSTON COUNTY

Olympia Center
1220 Eastside Street SE
Olympia, WA 98501

WHATCOM COUNTY

Bellingham Center
Sunset Square
1125 East Sunset Dr, #105
Bellingham, WA 98226

CLARK & COWLITZ COUNTIES

**Southwest Washington
Blood Program**
9320 NE Vancouver Mall Dr
Suite 100
Vancouver, WA 98662

